

## **JOE WILLMORE**

### **Associate**

Joe Willmore has over 26 years of experience in consulting, process facilitation, training, and organization development. He is the president of Willmore Consulting Group. He has worked with a wide range of public sector and private sector organizations within the United States as well as internationally. Using a performance improvement methodology he has analyzed performance deficiencies in organizations and designed solutions to drastically increase individual and organizational performance. Mr. Willmore has facilitated sessions on strategic planning, public policy, team building and cost reduction for many organizations. He has designed, developed and conducted training programs on over 20 subjects. He has extensive experience in designing and conducting face-to-face training as well as synchronous and asynchronous distance learning. He has served as a member of the Board of Directors of ASTD and has been a conference speaker at over 10 conferences. He has also published numerous professional articles and written three books. Joe has worked on a variety of consulting and facilitation projects with LEAD Alliance staff and associates since 1995.

#### **KEY SKILL AREAS**

- Performance Consulting
- Workforce Development and Instructional Design
- Process Facilitation
- Program Assessment and Evaluation

#### **CONSULTING AND FACILITATION ENGAGEMENTS**

- Facilitate various organization development interventions such as GE Workouts, Open Space Technology and Future Search.
- Facilitate management meetings in order to facilitate creative thinking, brainstorming, building teams, and creating strategic plans.
- Design and facilitate GPRA planning meetings for government clients. Synthesize results and consult with leadership focusing on implementation.
- Develop and deliver programs on a variety of topics such management skills, negotiation, problem solving, and managing conflict.
- Design and develop evaluation processes and systems to ensure transfer of training to the workplace.
- Develop and conduct speeches and presentations for conferences, industry groups and associations.

#### **EDUCATION AND CERTIFICATIONS**

- BA: George Mason University, Fairfax, VA
- Ongoing training with professional organizations

#### **RECENT CLIENT LIST**

National Geographic Society	Department of Labor
Smithsonian Institution	National Archives
U.S. Embassy/Moscow	Department of the Interior
Lockheed Martin	U.S. Geological Survey
Environmental Protection Agency	World Bank

#### **PUBLICATIONS**

*An Introduction to Job Aids*, ASTD Press, April 2006.

*Performance Basics*, ASTD Press, June 2004.

*Managing Virtual Teams*, Spiro Press, May 2003.